



Walgreens Boots Alliance Fiscal 2021 Q1 Earnings

Results Exceed Expectations;
WBA Accelerates Healthcare, Omnichannel Investments

“Our first quarter results exceeded expectations as we continue to deliver on our strategic priorities. While the business environment remains challenging, we are rising to the occasion with agility and discipline and we are confident in our outlook for adjusted EPS for the fiscal year.”

Executive Vice Chairman and CEO Stefano Pessina

Selected Financial Results

For complete Q1 fiscal 2021 results, announced on Jan. 7, 2021, please [click here](#).

Sales

\$36.3B

in Q1, up 5.2%
year-on-year on a constant
currency basis

Adjusted EPS

\$1.22

in Q1, down 11.6%
year-on-year on a constant
currency basis

Free cash flow

\$763M

in Q1, up 13%
year-on-year

Reported EPS

\$0.36 loss*

in Q1, compared with
\$0.95 EPS in Q1 fiscal 2020

*Includes a negative impact of \$1.73 per share from the company's equity earnings in AmerisourceBergen.

Outlook

The company maintained fiscal 2021 guidance of low single-digit growth in adjusted earnings per share at constant currency rates, with the profile skewed to opportunity.

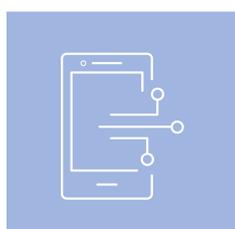
Strategic Priorities



**Creating
Neighborhood
Health Destinations
Around a More
Modern Pharmacy**



**Transforming and
Restructuring Our
Retail Offering**



**Accelerating
Digitalization**



**Driving the
Transformational
Cost Management
Program**

COVID-19 Response

30,000+
qualified healthcare
providers

ready to deploy mass
vaccination program

Walgreens is playing a
key role in vaccinating
healthcare workers and
residents of 35,000+
long-term care facilities
in the U.S.

Walgreens anticipates
vaccines will be
available at stores, for
general population, in
the spring of 2021

2.8M+
tests

administered by Walgreens
and currently offers testing
in 1,100+ drive-thru sites

70%+
of testing sites

located in
underserved areas

2.1M+
tests

completed by
Boots UK for NHS

Business Updates



Walgreens Boots Alliance

WBA announced it is divesting its pharmaceutical wholesale business with plans to use the proceeds to accelerate investments in healthcare and omnichannel. Please [click here](#) for more information.

myWalgreens™

Walgreens launched a complete reinvention of its customer loyalty program, offering customers extensive new benefits and the fastest same-day retail pickup offering available in the U.S.

Digital sales

Boots.com sales
doubled in Q1 vs.
year ago



No7 No7 products launched in **2,000** Walmart stores across the U.S.

Transformational Cost Management Program on track for **\$2B+/year** cost savings by FY22



Flu immunizations growth in Q1 in Walgreens and Boots UK

Walgreens

Walgreens **accelerates** investment in VillageMD and roll-out of full-service doctor offices. Please [click here](#) for more information.

Retail Pharmacy USA division

Prescription volume in comparable stores rose **2.7%** in Q1 from a year earlier



Walgreens Find Care visits **18.9M** in Q1, up 13x vs. year ago

This message contains selected results from WBA's fiscal quarter ended Nov. 30, 2020 and is not intended to be a substitute for a comprehensive review of the company's earnings release, linked above and available in the Investor Relations section of walgreensbootsalliance.com, and the company's filings with the U.S. Securities and Exchange Commission, which can be found at www.SEC.gov.

Cautionary Note Regarding Forward-Looking Statements: All statements in this message that are not historical are forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties and assumptions, known or unknown, that could cause actual results to vary materially and speak only as of the date they are made. We do not undertake, and expressly disclaim, any duty or obligation to update publicly any forward-looking statement after the date of this message.

WBA reports earnings according to generally accepted accounting principles (GAAP). The company's adjusted results are non-GAAP financial measures that exclude the impact of certain items affecting comparability and which supplement GAAP results. Please refer to the "Supplemental Information (Unaudited) Regarding Non-GAAP Financial Measures" in the press release for more information including reconciliations to the most directly comparable GAAP financial measures.

Free cash flow is a non-GAAP financial measure. WBA net cash provided by operating activities was \$1.2 billion in the first quarter of fiscal 2021, up \$134 million from the first quarter of fiscal 2020.



Walgreens Boots Alliance

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