



Walgreens Boots Alliance Fiscal 2021 Q4 Earnings

Results exceed expectations, reflecting strong operational performance and surpassing vaccination goals

Our fourth quarter and fiscal year results exceeded expectations, driven by strong performance in our core business. Comparable U.S. pharmacy and retail sales both saw robust growth and recovery continued in our UK business as COVID-19 restrictions eased in the quarter. I remain extremely proud of our team members' unwavering commitment to meeting the needs of our patients, customers and communities. The role of the pharmacist and local pharmacy is now more vital than ever.

Chief Executive Officer Roz Brewer

Selected Financial Results

For complete Q4 fiscal 2021 results, announced on October 14, 2021, please [click here](#).

Sales*

\$132.5B

in fiscal 2021, up 8.6% year-on-year

Adjusted EPS*

\$4.91

in fiscal 2021, up 14.6% year-on-year

Free cash flow

\$4.2B

in fiscal 2021, an increase of \$65 million from fiscal 2020

Reported EPS*

\$2.30

in fiscal 2021, up from \$0.20 in the year ago period

* Results are for WBA continuing operations and do not include operations discontinued following completion of the sale of Alliance Healthcare.

Leading During the Pandemic

WBA continued to achieve strong results across its business, including the following accomplishments around the COVID-19 pandemic.

40M+

COVID-19 vaccinations

To date Walgreens has administered more than 40 million COVID-19 vaccinations, including 13.5 million vaccinations in the fourth quarter and 34.6 million in fiscal 2021.

16M+

COVID-19 tests

Walgreens has administered more than 16 million COVID-19 tests to date.

3.7M+

COVID-19 tests

Boots is one of the UK's leading COVID-19 test providers with more than 3.7 million COVID-19 tests administered to date, the majority in partnership with the National Health Service (NHS).

Steps to support and recognize team members

Walgreens recognized pharmacy team members for their critical role in fighting the pandemic through new bonuses and rewards, as well as increased starting wage for U.S. hourly team members to \$15.00 an hour to be fully implemented by November 2022.

Business Updates

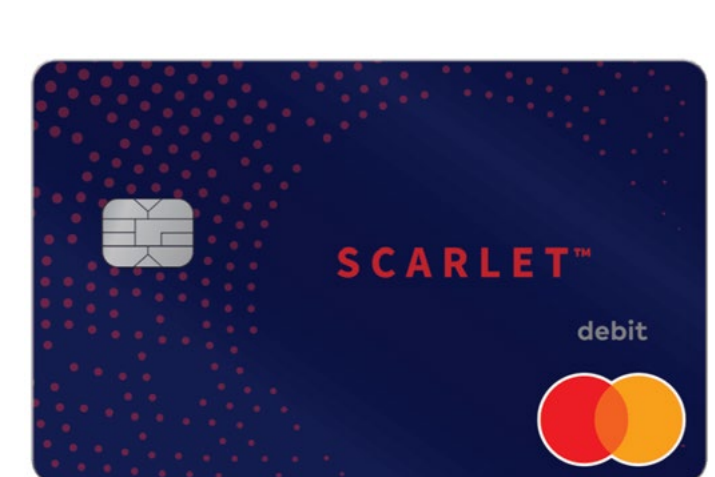
myWalgreens

MyWalgreens membership increased to **85M** members to date, up from 75 million members in the third quarter.

Walgreens

Continued to accelerate Walgreens omnichannel offerings, with curbside and drive-thru pickup contributing to strong digital growth and **3.3M** same-day transactions completed in the fourth quarter.

SCARLET



Walgreens launched 'Scarlet' bank account and debit card nationwide to promote **financial security** and **provide rewards**.



Continued expansion of beauty in the UK, with market share for premium makeup and skincare the **highest on record**, underpinned by one of the largest Boots UK marketing campaigns to date.

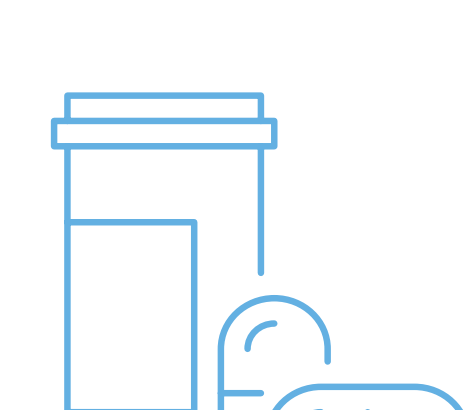


Blue Shield of California and Walgreens announced a **new strategic collaboration**

to expand access to healthcare, lower costs and bring innovative services to enhance the consumer experience for individuals, families and communities throughout California.



WBA and VillageMD continued roll-out of Village Medical at Walgreens, with **52** primary care practice locations currently open, and will have more than **80** open by the end of calendar year 2021.



WBA announced a majority investment in Shields, an industry leader in integrated, health system-owned specialty pharmacy care.

This message contains selected results from WBA's fiscal quarter ended August 31, 2021 and is not intended to be a substitute for a comprehensive review of the company's earnings release, linked above and available in the Investor Relations section of walgreensbootsalliance.com, and the company's filings with the U.S. Securities and Exchange Commission, which can be found at www.SEC.gov.

Cautionary Note Regarding Forward-Looking Statements: All statements in this message that are not historical are forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are not guarantees of future performance and are subject to risks, uncertainties and assumptions, known or unknown, that could cause actual results to vary materially and speak only as of the date they are made. The company does not undertake, and expressly disclaims, any duty or obligation to update publicly any forward-looking statement after the date of this message.

WBA reports earnings according to generally accepted accounting principles (GAAP). The company's adjusted results are non-GAAP financial measures that exclude the impact of certain items affecting comparability and that supplement GAAP results. Please refer to the "Supplemental Information (Unaudited) Regarding Non-GAAP Financial Measures" in the press release for more information including reconciliations to the most directly comparable GAAP financial measures.

Free cash flow is a non-GAAP financial measure. WBA net cash provided by operating activities was \$5.6B in fiscal 2021, an increase of \$70M from fiscal 2020.